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PEARSON GLADIOLUS GARDENS

William L. Pearson, Prop.

Keysville, Virginia

We take pleasure in greeting our many friends and customers and want to thank them for their nice orders last year.

Judging by the many letters of praise, we have been made to feel there has been general satisfaction all around. We hope this is true at any rate. Limited space will permit us to quote from only one of these letters, but this one seems typical in sentiment of all the rest.

Mrs. J. E. Warren of the State Teachers College, Farmville, Va., wrote as follows: "This spring I invested \$5.00 in your bulbs and am sure there was never an investment that gave me and others so much pleasure. I divided the bulbs and sent half to a sister in eastern Virginia. We planted under different climatic and soil conditions and never have I seen such gorgeous shades and handsome spikes. Bulbs bought at other places and planted under same conditions could not compare with yours. We both look forward to having your bulbs next year." Our greatest hope is that we may continue to merit such praise. Last season was ideal for the growing of fine flowers and for maturing healthy and vigorous bulbs, so we are prepared to fill orders with the best stock that can be offered anywhere.

Special 25% Discount

Owing to the fact that we plan to move in the near future, possibly to eastern Virginia where climatic and soil conditions are somewhat more favorable and where we can have a ready market for flowers, as well as bulbs, we are offering a 25% discount on all items in this list **provided the order is for not less than \$2.00 and received by us before March 1st.**

Please bear in mind that a change of location for a business of this kind is not an easy matter because the move must be made before the selling season ordinarily ends in order that preparation may be made for early planting at the new location. So we hope our customers will understand why we are having to limit our sales this year to the 1st of March and will get their orders in by that time.

It may be of interest to you to know that Mr. Pearson has the distinction of being the first and only gladiolus hybridist in Virginia who has won high honors at some of the largest gladiolus shows in the country. His LADY ASTOR won first prize at Rhinebeck, N. Y. and Hagerstown, Md., last year. SHENANDOAH won a Vote of Commendation at the Maryland Gladiolus Society Trial Garden and MILDRED CHANDLER also won a first at Rhinebeck, as well as an Award of Merit in Maryland Trial Garden. This one, named for the wife of Senator Chandler of Kentucky, is being offered for sale for the first time this year.

Please read the following conditions and terms of sale before ordering:

We will pay transportation charges on all domestic orders, but will not accept an order for less than \$1.00 unless 15c extra

is enclosed for postage and packing, as otherwise we would lose money on the transaction. Foreign orders of \$5.00 or more, prepaid. Three or more bulbs at the 10c rate, but no single item for less than 10c. We will sell 10 bulbs at 8 times the price for one. 100 bulbs at 8 times the price for 10.

All stock offered and orders accepted subject to prior sale.

Large size bulbs are 1 $\frac{1}{4}$ inch or over in diameter. Medium size are $\frac{3}{4}$ inch to 1 $\frac{1}{4}$ inch in diameter. Both sizes make excellent spikes and blooms. Smaller sizes and bulblets are not quoted, as we have found the larger sizes are more satisfactory for the home gardener, but we can quote on these items by special request.

Now just a word about thrips. We soaked every bulb planted last year in a Bi-Chloride of Mercury solution before planting and did not see any sign of thrips. So we strongly advise such practice no matter where you buy your bulbs, even though it be claimed they have been immunized before shipment. Better play safe.

We will appreciate your orders and promise to fill them to your entire satisfaction.

GENERAL LIST

VARIETY AND COLOR	BULBS		
	Per	Large	Medium
Alandale, deep pink	1	.15	.10
Albatros, tall pure white	10	.40	.30
Amberglow, amber yellow	1	.15	.10
Arethusa, ruffled apricot, cream throat	1	.30	.20
Ariadne, white with red blotch	1	.20	.15
Ave Maria, early medium blue	10	.40	.30
Bagdad, smoky old rose	10	.40	.30
Barcarole, orange salmon	1	.50	.25
Beacon, rose scarlet, cream throat	1	.15	.10
Betty Nuthall, late salmon pink	10	.40	.30
Blaze, new red Picardy seedling	1	.50	.30
Bingo, creamy sport of Picardy	1	.40	.25
Blue Beauty, large medium blue	1	.15	.10
Blue Ridge, new "sky blue"	1	.15	.10
Brightsides, ruffled orange and yellow	10	.40	.30
Charles Dickens, violet red, darker blotch	10	.40	.30
Chief Multnomah, large reddish smoky	1	.15	.10
Colossus, large pink with red feather	1	.10	.06
Commander Koehl, deep red	10	.40	.30
Conquest, salmon pink, cream blotch	1	.10	.06
Coral Glow, fine coral red	1	.25	.20
Creve Couer, orange, deeper orange blotch	10	.50	.35
Diane, outstanding new orange	1	1.00	.75
Doctor Bennett, light mauve, cream throat	10	.40	.30
Doctor Hoeg, large glossy maroon	10	.50	.35
Dream O'Beauty, fine rose red	10	.40	.30
Duna, beautiful flesh pink	10	.40	.30
Early Melody, pinkish lavender	10	.40	.30
Edith Robson, salmon pink, red throat	10	.40	.30
Flare, scarlet red	1	.15	.10

VARIETY AND COLOR	BULBS		
	Per	Large	Medium
Gloriosa, light scarlet, cream throat	10	.40	.30
Golden Chimes, ruffled soft yellow	10	.40	.30
Irak, silvery gray sport of Bagdad	1	.15	.10
Isola Bella, large light lilac, ruffled	1	.15	.10
Ivory Keys, fine frilled white	1	.60	.40
Jalna, fine smoky, slate gray and salmon	10	.80	.50
Janet, smoky satiny old rose	10	.40	.30
J. S. Bach, fine orange salmon	10	.60	.40
Lady Astor, fine orange salmon	1	.50	.30
Lady Astor	10	2.50	2.50
Lavinia, deep pink	1	.15	.10
Lotus, soft light pink, cream throat	10	.40	.30
Lucifer, orange scarlet	10	.40	.30
Lights of Gold, ruffled salmon pink, yellow throat	10	.40	.30
Maid of Orleans, finest commercial white	10	.40	.30
Margaret Beaton, beautiful blotched white	1	.40	.30
Margaret Fulton, lovely coral pink	10	.40	.30
Marmora, smoky slate gray	10	.40	.30
Mary Ansteen, salmon rose	10	.50	.35
Mary Elizabeth, ruffled orange white	10	.40	.30
Mauve Magic, nice mauve shade	10	.40	.30
Mildred Chandler	1	3.00	2.00
Mildred Chandler, orange red with tangerine throat	10	25.00	15.00
Morocco, dark velvety maroon	10	.40	.30
Mother Machree, golden gray-orange smoky	10	.40	.30
Mrs. Anna Pfitzer, beautiful creamy white	10	.40	.30
Mrs. Ray P. Chase, white, cream throat	10	.40	.30
Mr. William Cuthbertson, soft salmon rose	10	.40	.30
Myrna, fine, new ruffled white	1	.75	.50
New Era, nice ruffled pink	1	.15	.10
Nola, deep pink, white midrib	1	.15	.10
Our Selection, smoky salmon rose	10	.40	.30
Pelegrina, deepest blue	10	.40	.30
Picardy, very fine salmon pink	10	.40	.30
Prairie Gold, bronzy yellow	10	.40	.30
Red Lory, blotched rose red	10	.40	.30
Red Phipps, light scarlet red	10	.40	.30
Rima, pale lilac and rose	1	.10	.06
Roanoke, cream to delicate orchid	1	3.00	—
Roi Albert, popular smoky rose	10	.40	.30
Rose Marie Pfitzer, cream, flecked pink	10	.60	.40
Rosa Van Lima, exhibition light pink	1	.25	.15
Royal Pink, fine rose pink	1	.10	.06
Saraband, brownish red, yellow blotch	10	.40	.30
Schwabin Girl, pure light pink	10	.40	.30
Schubert, creamy pink, scarlet blotch	10	.40	.30
Shenandoah	1	.50	.30
Shenandoah, fine smoky, autumn leaf colors	10	3.50	2.50
Shirley Temple, large ruffled cream	10	.60	.40
Spirit of St. Louis, orange saffron	10	.40	.30
Star of Bethlehem, large pure white	10	.40	.30
Surfside, good tall white	1	.50	.35
Sweetheart, soft pink, cream throat	10	.40	.30
Token, salmon, cream yellow throat	10	.40	.30
Utopia, pure pink	1	.50	—
Vagabond Prince, mahogany brown, flame blotch	1	.15	.10

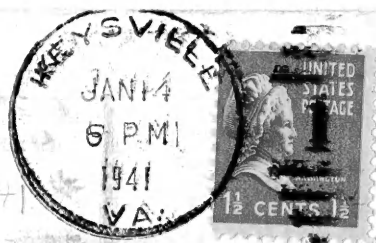
VARIETY AND COLOR	BULBS		
	Per	Large	Medium
Wasaga, ruffled clear apricot	10	.40	.30
Wings of Song, very fine light pink, white throat	1	.40	.25
Wurtembergia, bright red, cream blotch	10	.40	.30
Zauberflote, early peach rose, red blotch	1	.10	.06
General Mixture, all colors of our selection	\$2.00 per 100		
Select Mixture, your choice from varieties above priced at 10 for 40c	\$3.00 per 100		

All varieties shown in bold type are our own originations.

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Pearson Glad Gardens

William L. Pearson, Prop.

Keysville, Virginia



U. S. DEPARTMENT OF AGRICULTURE,

WASHINGTON, D. C.

BUREAU OF PLANT INDUSTRY
Fruit and Vegetable Crops and Diseases
M. R. N

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RETURN POSTAGE GUARANTEED